PNB MetLife India Insurance Co Ltd

Financial Services - Life Insurance - Unlisted

Bancassurance-led private life insurer (MetLife 49.73%, PNB 30%): FY26 premium Rs 13,047 Cr, PAT Rs 320 Cr, embedded value Rs 9,907 Cr; at Rs 55 the stock trades at 1.1x EV and 35x earnings, below the Rs 82 rights-issue price.

INDICATIVE PRICE	MARKET CAP	P/E	P/B
Rs 55.00 (+0.00% today)	Rs 11,272 Cr	35.26	4.20

BOOK VALUE / SHARE	EPS	52-WEEK RANGE	LOT / SETTLEMENT
Rs 13.08	Rs 1.56	Rs 55 - Rs 55	100 shares - T+1 working day

About the company

PNB MetLife India Insurance Company Limited (IRDAI registration 117, licensed August 2001) is a private life insurer promoted by MetLife International Holdings LLC (49.73%) and Punjab National Bank (30.00%), with M. Pallonji & Co, Jammu & Kashmir Bank and other Indian investors holding the remaining 20.27%. It sells participating and non-participating savings, term protection, annuity and pension, unit-linked and group credit-life products through 182 branches, 44,700+ financial advisors and access to 20,000+ bank branches. Headcount was 26,399 at March 2026 (8,650 full-time, 17,749 part-time).

FY26 (audited, IRDAI format, joint auditors K.S. Aiyar & Co and C N K & Associates LLP, clean opinion): gross written premium rose 11.0% to Rs 13,047 Cr (first-year Rs 2,423 Cr, single Rs 2,942 Cr, renewal Rs 7,681 Cr); total new business premium grew 14.3% to Rs 5,366 Cr while retail NBP fell to Rs 3,000 Cr from Rs 3,216 Cr as the company deliberately cut low-margin business. Annualised premium equivalent was Rs 2,875 Cr (Rs 2,825 Cr), value of new business Rs 530 Cr (Rs 412 Cr) at an 18.4% margin (14.6%), and Indian embedded value Rs 9,907 Cr (Rs 8,575 Cr, +16%), reviewed by Willis Towers Watson. Shareholders' profit was flat at Rs 319.9 Cr (Rs 325.4 Cr); EPS Rs 1.57.

The shareholders' account earned Rs 437 Cr transferred from the policyholders' surplus plus Rs 203 Cr of investment income, but had to push Rs 273 Cr back into loss-making non-par segments (Rs 256 Cr in FY25) and paid Rs 32 Cr interest on Rs 400 Cr of 8.12% subordinated NCDs (listed on NSE, call option January 2027, rated AA+ Stable by CRISIL and ICRA). Net worth rose to Rs 2,682 Cr (Rs 2,059 Cr) helped by a Rs 300 Cr rights issue of 3.66 Cr shares at Rs 82 (face Rs 10, premium Rs 72), which lifted MetLife's stake from 48.92% to 49.73% and the share count to 204.95 Cr. Solvency improved to 187% (172%) against the 150% floor; AUM reached Rs 60,606 Cr (+12%). No dividend was declared; the Rs 320 Cr profit was retained and accumulated profit stands at Rs 361 Cr.

Financials (Rs Cr)

	FY25	FY26
Revenue	11,321.14	12,586.98
EBITDA	443.70	441.01
Profit after tax	325.35	319.92
EPS (Rs)	1.62	1.56
Net worth	2,059.03	2,681.75
Debt / equity	0.19	0.15
OPM %	3.9%	3.5%
ROE %	15.8%	11.9%

Revenue CAGR +11.2% - Profit CAGR -1.7% - figures from filed accounts where available; see the verification notes on the website.

Shareholding

Holder	Category	Shares (Cr)	%
MetLife International Holdings LLC (foreign promoter; incl. 2 shares via group companies)	Foreign	101.92	49.7%
Punjab National Bank (Indian promoter)	Promoter	61.48	30.0%
Indian investors: M. Pallonji & Co, Jammu & Kashmir Bank, Elpro International, IGE (India) and others (not split in the report)	Body Corporate	41.54	20.3%

Board and management

Name	Designation	Since
Lyndon Emanuel Oliver	Chairman, Non-Executive Director (MetLife nominee)	01 Jan 2020
Sameer Bansal	Managing Director & CEO	01 Jul 2024
Ashish Bhat	Non-Executive Director (MetLife nominee)	01 Jan 2020
Kastity Chongyim Ha	Non-Executive Director (MetLife nominee)	01 Jan 2016

M Paramasivam	Non-Executive Director (PNB nominee)	09 May 2025
Sudhir Dalal	Non-Executive Director (PNB nominee)	24 Jun 2025
Pheroze Kersasp Mistry	Non-Executive Director (M. Pallonji group)	01 Jan 2015
Nitin Chopra	Independent Director	27 Jun 2025
Padma Chandrasekaran	Independent Director	01 Jan 2019
K R Kamath	Non-Executive Director (re-appointed 14 May 2026)	14 May 2026
Nilesh Kothari	Chief Financial Officer	01 Jan 2020
Yagya Turker	Company Secretary	01 Jan 2020

MCA registry snapshot

CIN
U66010KA2001PLC028883

STATUS
Active

AUTHORISED CAPITAL
Rs 3,000 Cr

PAID-UP CAPITAL
Rs 2,049 Cr

LAST AGM
27 Jun 2025

LAST BALANCE SHEET
31 Mar 2026

Date	Form	Description	Status
14 May 2026	Board resolution	Board adopts audited FY26 accounts (IRDAI format) and the Directors' R	Approved
14 May 2026	DIR-12	K R Kamath re-appointed as non-executive director; three independent d	Approved
31 Mar 2026	PAS-3	Rights issue: 3,65,85,363 equity shares of Rs 10 allotted at Rs 82 (premiu	Approved
27 Jun 2025	MGT-7	Annual return for FY25 following the 24th AGM held on 27 June 2025 (se	Approved
27 Jun 2025	AOC-4	Financial statements for FY 2024-25 adopted at the 24th AGM	Approved

Original filings (AOC-4 accounts, MGT-7 returns, charges) can be downloaded from the MCA21 portal under this CIN for a nominal fee; offer documents are on SEBI's site.

Reports and documents

Document	Type	Period	Where
Annual Report FY 2025-26 (25th annual report, IRDAI-format a	Annual Report	FY26	Download on the website
Draft Red Herring Prospectus - DRHP (Jul 2018, lapsed)	DRHP	2018	Download on the website

Strengths

- Scale and growth: Rs 13,047 Cr premium (+11%), Rs 5,366 Cr NBP (+14%), 2.74 lakh individual policies sold and AUM of Rs 60,606 Cr (+12%) in FY26.
- VNB margin jumped 380 bps to 18.4% and VNB rose 29% to Rs 530 Cr on a flat APE (Rs 2,875 Cr), showing the shift to higher-margin non-par protection and retirement products is working; EV grew 16% to Rs 9,907 Cr.
- Capital is comfortable: solvency 187% (172%) after the Rs 300 Cr rights issue, net worth Rs 2,682 Cr, only Rs 400 Cr of AA+ (Stable) subordinated debt, and no shareholder support was needed for excess expenses of management.
- Promoters put fresh money in at Rs 82 a share in FY26 - MetLife (Rs 149 Cr) and PNB (Rs 90 Cr) both subscribed - a reference price 49% above the Rs 55 board rate; MetLife has steadily raised its stake (47.3% in 2021, 48.92% in FY25, 49.73% now).
- Customer metrics are among the best in the industry: individual claim settlement ratio 99.81%, 99.98% of claims paid within 30 days, average settlement time 2.82 days, 13th-month persistency up to 84.1% and 61st-month to 50.6%.
- Captive distribution through PNB's branch network (commission to PNB Rs 308 Cr in FY26) plus J&K Bank, and a fast-growing direct channel (38% of NBP from 29%) that reduces dependence on any single bank partner.
- Clean governance signals: joint auditors issued an unqualified report, the secretarial audit had no qualification, no penalties from IRDAI, tax, SEBI or any authority in FY26, and zero remuneration (only sitting fees of Rs 90 lakh) to non-executive directors.

Risks

- Shareholder profit has stalled at Rs 320-325 Cr for two years (ROE about 12% on opening net worth) because the shareholders' account keeps funding deficits in non-par segments: Rs 273 Cr in FY26, Rs 256 Cr in FY25 - these contributions are irreversible.
- Retail new business shrank 6.7% to Rs 3,000 Cr and individual linked NBP fell 25%; headline NBP growth came from group and single-premium business (single premium 23% of individual NBP), which carries lower margins and persistency.
- Cost ratios moved the wrong way: admin expenses rose to 13.6% of premium from 12.8%, opex grew 18% to Rs 1,756 Cr

versus 11% premium growth, and operating return on EV slipped to 13.3% from 16.3%.

- Bancassurance concentration cuts both ways: PNB earned Rs 308 Cr of commission and Rs 10 Cr of royalty from the company in FY26, holds Rs 100 Cr of its NCDs and nominates directors; a change in PNB's open-architecture choices would hit a channel that still writes 42% of NBP.
- Valuation is sensitive to illiquidity: dealer quotes range from Rs 35 (sell) to Rs 100 (indicative), the ISIN is frozen with NSDL so transfers need company and depository action, purchases of 5%+ need IRDAI approval, and there is no stated IPO timeline - exit depends on a promoter buy-out or a future listing.
- Contingent liabilities of Rs 188 Cr (policy claims not acknowledged Rs 172 Cr, service-tax CENVAT dispute Rs 15 Cr) plus Rs 284 Cr of tax demands the company calls remote; the auditors flagged Rs 472 Cr of claims and tax disputes as a key audit matter.
- Board churn: three independent directors resigned on 31 March 2026 once the foreign-ownership rule requiring extra independents was withdrawn, a fourth left on 1 April 2026 and a fifth on 12 June 2026; the board is now dominated by MetLife and PNB nominees (K R Kamath returned as a nominee, not independent).
- Regulatory levers are outside the company's control: the October 2024 special surrender value norms raised early-year surrender payouts (offset by cutting distributor pay), GST changes on insurance altered pricing mid-year, and a DPDP (data-protection) implementation is targeted only for April 2027.

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