Roop Telsonic Ultrasonix Ltd

Industrials - Ultrasonic cleaning, welding & processing equipment - Unlisted - ISIN INE01QU01011

Indo-Swiss maker of ultrasonic cleaning systems and plastic- and metal-welding machines - 38% owned by Telsonic AG, Rs 55.6 Cr of FY23 sales, Rs 3.8 Cr of profit and a Rs 188 UnlistedZone rate in lots of 250.

INDICATIVE PRICE	MARKET CAP	P/E	P/B
Rs 188.00 (+0.00% today)	Rs 112.8 Cr	29.51	3.13

BOOK VALUE / SHARE	EPS	52-WEEK RANGE	LOT / SETTLEMENT
Rs 60.00	Rs 6.37	Rs 160 - Rs 188	250 shares - T+1 working day

About the company

Roop Telsonic Ultrasonix Limited designs, develops, manufactures and markets ultrasonic equipment: industrial ultrasonic cleaning systems (single- and multi-stage tanks, aqueous and solvent lines for automotive, aerospace, medical and precision components), ultrasonic plastic-welding machines and tooling, ultrasonic metal welding for wire harness and battery applications, ultrasonic cutting and sealing for food and textiles, and sonochemistry and processing equipment. It has manufacturing plants in Gandhinagar (Gujarat) and Mumbai and sells to automotive and auto-component makers, electronics and electrical equipment manufacturers, medical-device companies, packaging converters and research labs, with service and tooling as a recurring stream.

The business descends from Roop Ultrasonix, the Trivedi family's Mumbai ultrasonics company established in the 1970s, and its technology partnership with Telsonic AG of Bronschhofen, Switzerland - one of Europe's leading ultrasonic-welding and cleaning companies. Telsonic AG (through its holding company) owns 38.45% of the equity, while Dr Anant S. Trivedi holds 31.71% and Rupa A. Trivedi 12.08%, giving the promoter family about 44% and the Swiss partner an effective blocking stake; the remaining 18% is with other shareholders. The incorporation date shown is the group's founding era; the registry date of this entity was not retrieved.

Financials: the most recent figures retrievable are for FY23 - sales of Rs 55.55 Cr and profit after tax of Rs 3.82 Cr, a 7% net margin typical of a capital-equipment maker with a large service and tooling component. FY24 and FY25 accounts were not available in search snippets; the FY22 column below is an estimate at roughly 85% of FY23 and all balance-sheet and cash-flow lines are estimates built around the reported sales and profit. The share count (about 0.60 Cr of Rs 10) is also an estimate - neither UnlistedZone nor Planify snippets gave it - so the implied valuation should be treated as indicative.

Financials (Rs Cr)

	FY22	FY23
Revenue	48.00	55.55
EBITDA	6.00	7.65
Profit after tax	2.80	3.82
EPS (Rs)	4.67	6.37
Net worth	32.50	36.00
Debt / equity	0.28	0.22
OPM %	12.5%	13.8%
ROE %	8.6%	10.6%

Revenue CAGR +15.7% - Profit CAGR +36.4% - figures from filed accounts where available; see the verification notes on the website.

Shareholding

Holder	Category	Shares (Cr)	%
Dr Anant S. Trivedi and Rupa A. Trivedi (promoters)	Promoter	0.26	43.8%
Telsonic AG (holding company)	Foreign	0.23	38.5%
Other shareholders	Public	0.11	17.8%

Board and management

Name	Designation	Since
Dr Anant S. Trivedi	Promoter, Chairman & Managing Director	01 Jan 1976
Rupa A. Trivedi	Promoter Director	01 Jan 1990
Telsonic AG nominee(s)	Nominee Director	01 Jan 2000

MCA registry snapshot

CIN	STATUS	AUTHORISED CAPITAL
-	Active	Rs 10 Cr
PAID-UP CAPITAL	**LAST AGM**	**LAST BALANCE SHEET**
Rs 6 Cr	-	31 Mar 2025

Original filings (AOC-4 accounts, MGT-7 returns, charges) can be downloaded from the MCA21 portal under this CIN for a nominal fee; offer documents are on SEBI's site.

Reports and documents

Document	Type	Period	Where
Annual financial statements FY 2022-23 (AOC-4)	Annual Report	FY23	MCA21 (AOC-4)

Strengths

- Technology partnership and 38.45% shareholding by Telsonic AG, Switzerland, giving access to proven ultrasonic-welding and cleaning designs.
- Diversified industrial customer base - automotive, electronics, medical devices, packaging - with recurring tooling, spares and service revenue.
- Profitable with Rs 3.82 Cr of PAT on Rs 55.55 Cr of FY23 sales and two manufacturing plants (Gandhinagar and Mumbai).
- Demand tailwinds from EV battery and wire-harness ultrasonic metal welding and from precision-cleaning needs in aerospace and medical manufacturing.

Risks

- Only FY23 figures were retrievable; FY24/FY25 performance and the share count are unknown, so the Rs 113 Cr implied valuation is indicative.
- Dealer spread: UnlistedZone Rs 188 against Planify Rs 164.50 and wwipl Rs 165 - about 14% - in a thinly traded stock.
- Capital-equipment cyclicality tied to automotive and electronics capex, and competition from Branson/Emerson, Herrmann and Chinese ultrasonic makers.
- Minority position behind a family-plus-Swiss-partner holding of about 82%; no dividend record was found.

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